

Customer Notification

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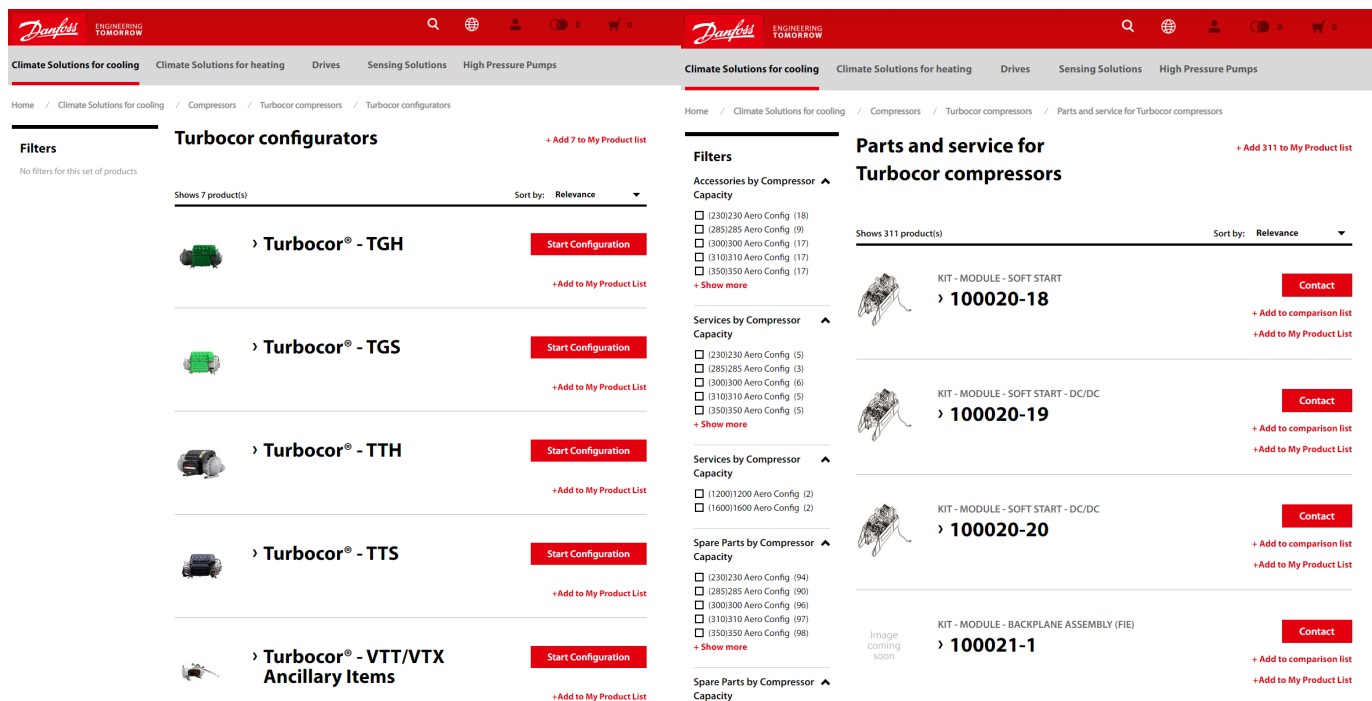
SUBJECT: New Variant Configuration Tool and Website Decommissioning

Purpose

This bulletin is to inform Danfoss TurboCor (DTC) customers of the new DTC Variant Configuration tool hosted on the **Danfoss Product Store website**:

https://store.danfoss.com/us-f-tallahassee/en_US/

The public tool allows customers to configure DTC standard compressor options for all TurboCor compressors. Additionally, customers can search for spare parts and accessories linked to specific compressor models.



The screenshot displays two pages from the Danfoss Product Store website. The left page, titled "TurboCor configurators", shows a list of product categories: TurboCor® - TGH, TurboCor® - TGS, TurboCor® - TTH, TurboCor® - TTS, and TurboCor® - VTT/VTX Ancillary Items. Each category has a "Start Configuration" button and an "Add to My Product List" link. The right page, titled "Parts and service for TurboCor compressors", shows a list of product categories: Accessories by Compressor Capacity, Services by Compressor Capacity, Spare Parts by Compressor Capacity, and another Spare Parts by Compressor Capacity. Each category has a "Show more" link and a "Contact" button. The website header includes the Danfoss logo and navigation links for various product solutions.

Authorized users approved for a login can select customer specific compressor options and view their pricing and discounts on the Danfoss Product Store. Logins are access controlled, and authorization requests must be submitted to your Key Account Manager. The public tool does not display pricing, discounts, or customer-specific options. DTC customers will need to access the Product Store Variant Configuration Tool to view the latest compressor options.

As part of this transition, the previous public facing tool **dtconfig.danfoss.com** will no longer be updated and will be decommissioned by **12/31/2022**.

Summary

This change is part of a larger enhancement that allows Danfoss to provide more options to customers for Turbocor® compressors.

A Variant Configured Turbocor® compressor allows customers to order individual compressors with different contents, features, or software installed at the time of order.

Compressor Configuration and Ordering Process

Customers can access the public Turbocor® Variant Configured compressor tool on Danfoss Product Store. Customers can select specifications to “build” the compressor and generate the Type Code or enter the full 22-character model code/ Type Code, if known. The public configurator is available to build DTC standard Turbocor® compressors. Customers with unique options will need to request login access to modify the generated Type Code to their unique Type Code.

Customers no longer need to use dedicated compressor part numbers for new models. **Customers can place orders using the full compressor Type Code.** New compressor stock keeping unit (SKU) numbers will be of the type 199BXXXX and will be generated at the time of order or can be requested from your Key Account Manager. Existing compressor part numbers of type 197XXX and 198XXX will continue to be valid and will continue to use the existing description as described previously.

Access the Turbocor configurator using the following address:

https://store.danfoss.com/us-f-tallahassee/en_US/

For instructions accessing the Variant Configuration tool on Product Store, please refer to the following video:

<https://youtu.be/ie0qROXbqtg>

Action Required

Customers wishing to purchase the new Variant Configured compressors can contact their Key Account Manager to determine pricing. Customers should visit https://store.danfoss.com/us-f-tallahassee/en_US/ to configure their compressor according to their specifications. With compressor pricing and Type Code defined, customers can place an order with Danfoss Customer Service at turbocor.cs.na@danfoss.com.

Need Assistance

We appreciate your support in making the changes above and remind you that our ultimate goal is to improve your customer experience with Danfoss Turbocor. For more information, please contact your Key Account Manager or our Product Support group at turbocor.ps.na@danfoss.com.

Classified as Business

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